

Marty Wilson **Managing Principal**



A graduate of Stanford University with a BS in Civil Engineering and a MS in Construction Management, Marty has over 30 years experience in project and construction management. He has developed commercial office buildings and at the construction company CIC Associates, Inc. he managed the teams that built out over 8MM Sq Ft of projects. Prior to CIC he was Director of Facilities for the Bank of Alaska & World Savings. Marty is a licensed general contractor in California & Nevada.

Project Management Experience

The MDW Group Principals offer hands on experience in the following project areas:

- ▶ Commercial Development Analysis & Proformas
- ▶ Due Diligence Site Selection Analysis
- ▶ Build To Suit, Design/Build Projects to meet a GMP
- ▶ Turnkey Design & Construction
- ▶ Project Entitlements and Approvals
- ▶ Seismic, Structural and Historical Rehabs
- ▶ Lease Work Letter Documentation & Standards
- ▶ Project & Construction Management in High-Rises and Suburban Business Parks
- ▶ Conceptual Planning, Estimating & Scheduling
- ▶ MEP Design/Build Management
- ▶ Information Systems
- ▶ FF&E Management and Coordination
- ▶ Value Engineering
- ▶ Constructability Plan Checking & Review
- ▶ RFPs & Invitations to Bid
- ▶ Contract Negotiation – Fixed Sum, Cost-Plus & GMP
- ▶ Cost Management & Change Order Mitigation
- ▶ Financial Controls, Invoice Review & Project Close Out Procedures
- ▶ Furniture Systems Move Management
- ▶ Final Payoff Negotiations & Inspections

Areas of Expertise & Service

The MDW Group propose many benefits during the management of projects:

- ✓ **Client/Owner Representation:** As former in house Corporate Facility Directors, we know the Owner side and viewpoint to better understand a client's needs.

- ✓ **Development Management:** We've led Development Teams as Managing Principals, balancing the priorities of City Planning Departments, Investors, Design Teams and Contractors to keep them focused on the project goals.

- ✓ **Turnkey/Design Build:** We've contracted and delivered approximately 50 guaranteed price, Turnkey Design-Build projects ranging in size from \$250K to \$15MM. Consequently the MDW Group can address the pros & cons of this delivery method.

This experience has taught us the benefits of working collaboratively with Design Professionals to help them balance their design with the realities of a project budget and schedule.

- ✓ **MEP Design Management:** Many of the mission critical projects completed by the MDW Group included the responsibility to manage and deliver the MEP design and construction. If left unchecked, MEP design engineers can build costs into a project that no amount of bidding can undo. We are engineers by training and can evaluate the technical details and options proposed by Professional Engineers during design.

- ✓ **General Contracting:** We speak 'fluent' contractor and know the business, strengths and weaknesses of generals and their subcontractors, as only insiders can.

The MDW Group will use that experience to anticipate and avoid problems, and bring the benefits of true **Cost Transparency** to the project.

- ✓ **Information Systems — FF&E Management & Relocation:** We have managed and coordinated the teams responsible for specifying, purchasing and installing network, furniture systems and associated equipment.